IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF TENNESSEE AT NASHVILLE

LINDA ALLARD, on behalf of herself and all others similarly situated,)
Plaintiff,)
v.) No. 3:16-cv-01033) JUDGE SHARP
SCI DIRECT, INC. d/b/a NEPTUNE SOCIETY,))
Defendant.)

ANSWER TO CLASS ACTION COMPLAINT

Defendant SCI Direct, Inc. d/b/a Neptune Society ("Defendant" or "SCI") hereby responds to Plaintiff Linda Allard's ("Plaintiff") Class Action Complaint ("Complaint") as follows:

- 1. Paragraph 1 contains legal conclusions to which no response is required from SCI. To the extent a response is required, denied.
- 2. SCI admits that it contacted Plaintiff Linda Allard via telephone, but only after it was given prior express written consent to do so by Plaintiff. The remaining allegations of Paragraph 2 are denied.
- 3. SCI admits that it contacted Plaintiff Linda Allard via telephone, but only after it was given prior express written consent to do so by Plaintiff. The remaining allegations of Paragraph 3 are denied.
- 4. Denied. SCI states that the purported website in footnote 1 of the Complaint speaks for itself while denying any and all allegations contained therein.
 - 5. Denied.

- 6. Denied.
- 7. Denied.
- 8. Denied.
- 9. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied. By way of further response, SCI states that whether Plaintiff's telephone number was on the "Do Not Call" list is of no consequence because she provided prior express written consent to be contacted by SCI.
- 10. Paragraph 10 contains legal conclusions to which no response is required from SCI. To the extent a response is required, denied. SCI specifically denies that this case should proceed as a class action lawsuit.

JURISDICTION AND VENUE

- 11. Admitted.
- 12. Admitted in part, denied in part. SCI admits that it does business in the Middle Tennessee area. Denied that any conduct on the part of SCI was wrongful.
- 13. Admitted in part, denied in part. SCI admits that it does business in the Middle Tennessee area. Admitted upon information and belief that Plaintiff resides in the Middle Tennessee area. Denied that any conduct on the part of SCI was wrongful.

PARTIES

- 14. Admitted upon information and belief.
- 15. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required.
 - 16. Admitted.

17. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required.

FACTS

- 18. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
 - 19. Denied.
- 20. Denied. SCI specifically states that every interested party SCI contacts has provided prior express consent to SCI to be contacted on their telephones.
- 21. Paragraph 21 contains legal conclusions to which no response is required from SCI. To the extent a response is required, denied. SCI states that the information provided on www.neputunesociety.com speaks for itself.
- 22. Admitted in part, denied in part. SCI admits that, at some point, Plaintiff requested to be removed from SCI's calling list. The remaining allegations of Paragraph 22 are denied.
 - 23. Denied.
- 24. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
- 25. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
- 26. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
- 27. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.

- 28. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
- 29. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied.
- 30. Denied. SCI denies that that the telephone number in Paragraph 30 belongs to SCI. SCI is without sufficient knowledge or information to form a belief as to the truth of the remaining averments contained in this Paragraph and they are therefore denied.
 - 31 Denied
- 32. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 33. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
 - 34 Denied
- 35. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied
 - 36. Admitted.
 - 37. Denied.
- 38. Denied. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 39. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied. By way of

further response, SCI states that whether Plaintiff's telephone number was on the "Do Not Call" list is of no consequence because she provided prior express written consent to be contacted by SCI.

- 40. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
 - 41. Denied.
- 42. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 43. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 44. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 45. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 46. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 47. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 48. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
- 49. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.
 - 50. This Paragraph contains conclusions of law to which no responsive pleading is

required. To the extent a response is required, denied.

51. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied.

CLASS ACTION ALLEGATIONS

- 52. This Paragraph contains conclusions of law to which no responsive pleading is required. To the extent a response is required, denied. SCI specifically denies that this case should proceed as a class action lawsuit.
- 53. Paragraph 53 sets forth Plaintiff's legal contention, and does not state a factual allegation as to which any response is required. To the extent a response is required, SCI denies that a class action should be maintained in this action. SCI further states that, if a class were to be maintained in this action, SCI agrees that all persons listed in Paragraph 53 would be excluded from the class, amongst other persons not explicitly identified in Paragraph 53.
 - 54. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 55. Denied, including all subparts. SCI further denies that this case should proceed as a class action lawsuit.
 - 56. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 57. Denied, including all subparts. SCI further denies that this case should proceed as a class action lawsuit.
 - 58. Denied. SCI further denies that this case should proceed as a class action lawsuit.
 - 59. Denied. SCI further denies that this case should proceed as a class action lawsuit.
 - 60. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 61. Denied. SCI is without sufficient knowledge or information to form a belief as to the truth of the averments contained in this Paragraph and they are therefore denied. SCI further

denies that this case should proceed as a class action lawsuit.

- 62. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 63. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 64. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 65. Denied. SCI further denies that this case should proceed as a class action lawsuit.
- 66. Denied. SCI further denies that this case should proceed as a class action lawsuit.

FIRST CAUSE OF ACTION Violations of the TCPA, 47 U.S.C. § 227(b) (On Behalf of Plaintiff and the ATDS Class)

- 67. SCI realleges and incorporates by reference its answers to the preceding paragraphs as if fully set forth herein.
 - 68. Denied.
 - 69. Denied.
- 70. This paragraph contains conclusions of law to which no responsive pleading is required. To the extend a response is required, admitted.
 - 71. Denied.
 - 72. Denied.
- 73. This paragraph contains conclusions of law to which no responsive pleading is required. To the extend a response is required, denied.
- 74. This paragraph contains conclusions of law to which no responsive pleading is required. To the extend a response is required, denied.

SECOND CAUSE OF ACTION Violations of the TCPA, 47 U.S.C. § 227(c) (On Behalf of Plaintiff and the DNC Class)

75. SCI realleges and incorporates by reference its answers to the preceding

paragraphs as if fully set forth herein.

76. Denied.

77. Denied. By way of further response, SCI states that whether Plaintiff's or any

member of the purported class' telephone number were on the "Do Not Call" list is of no

consequence because SCI does not contact potential customers unless they have first provided

prior express written consent.

78. Denied. By way of further response, SCI states that whether Plaintiff's or any

member of the purported class' telephone number were on the "Do Not Call" list is of no

consequence because SCI does not contact potential customers unless they have first provided

prior express written consent.

79. Denied.

80. Denied.

81. This paragraph contains conclusions of law to which no responsive pleading is

required. To the extend a response is required, denied.

82. This paragraph contains conclusions of law to which no responsive pleading is

required. To the extend a response is required, denied.

PRAYER FOR RELIEF

SCI denies all allegations which are or may be set forth in the Complaint's Prayer for

Relief, including each and every one of its subparagraphs lettered (A) through (G). SCI denies

that Plaintiff and any member of any purported class she may represent are entitled to any relief

of any kind whatsoever from SCI.

Any and all allegations of the Complaint which were not heretofore admitted or denied

are now denied, as if such denials were set forth in full herein.

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JURY DEMAND

SCI also requests a trial by jury of all claims that can be so tried.

AFFIRMATIVE DEFENSES

- 1. The Complaint and the causes of action stated therein fail to state a claim upon which relief can be granted against SCI.
- 2. Plaintiff's claims are barred by the doctrines of waiver, estoppel, consent, acquiescence, and ratification.
- 3. Plaintiff's claims are or may be barred by the applicable statute or statutes of limitation or repose.
- 4. Plaintiff provided prior express written consent to SCI to be contacted on her cellular phone about SCI's services.
- 5. SCI does not maintain a practice of contacting potential customers using an automatic telephone dialing system or equipment.
- 6. The Complaint fails to allege a proper class action because, among other things, Plaintiff is not an adequate representative of the putative class and Plaintiff's claims are not typical of the claims of other members of the class for numerous reasons, including, but not limited to, the fact that Plaintiff provided her telephone number to SCI for the purpose of being contacted about SCI's services, Plaintiff and did not receive two or more calls to her cellular phone in a 12-month period after she allegedly revoked her consent to be contacted by SCI.
- 7. The Complaint fails to allege a proper class action because, among other things, the questions of law or fact common to members of the putative class do not predominate over the individual issues, including, but not limited to, the issue of whether each member of the putative class gave individualized consent to be contacted on their cellular phones.

- 8. The Complaint fails to allege a proper class action because, among other things, the putative class is not ascertainable for numerous reasons, including, but not limited to, that, due to the nature of cellular phone portability and frequent disconnecting and reassigning of cellular phone numbers, there is no accurate way to identify to whom a cellular number belonged when SCI allegedly made calls to members of the putative class.
- 9. The Complaint fails to allege a proper class action because, among other things, a class action is not superior to the other methods for adjudication of the claims for relief for numerous reasons, including, but not limited to, the fact that the TCPA's statutory remedy is designed to provide adequate incentive for an individual plaintiff to bring suit on her own behalf.

RESERVATION OF RIGHTS

SCI reserves the right to amend its Answer and to assert additional affirmative defenses made known to it through discovery in this matter or otherwise.

WHEREFORE, PREMISES CONSIDERED, Defendant SCI Direct, Inc. d/b/a Neptune Society prays that:

- a. Plaintiff's Class Action Complaint be dismissed with prejudice; and
- b. SCI be awarded such other and further relief that this Court deems proper.

Respectfully submitted,

s/ Austin K. Purvis

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CERTIFICATE OF SERVICE

I hereby certify that, on July 11, 2016, I caused a copy of the foregoing *Notice of Appearance* to be filed electronically. Notice of this filing will be sent by operation of the Court's electronic filing system to all parties indicated on the electronic filing receipt, including:

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s/ Austin K. Purvis
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